

Buyer's Guide





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Utah's got it all—stunning landscapes, a booming economy, and a lifestyle that's tough to match. Whether you're hitting the slopes or enjoying city life, there's something for everyone, it's easy to see why so many are making the move.





Let's Find Your Nest

Step 1: Let's Hatch a Plan!

- Let's discuss your goals, priorities, and timeline for finding your nest.
- Sign the Buyer Broker Agreement (BBA) to ensure you have full representation and we'll take it from here.

We start by teaming up to understand your goals and needs. With the Buyer Broker Agreement (BBA), we're officially in this together to find your dream nest.

Step 2: Feather Your Finances

- Get pre-approved with a trusted lender to know your budget, if you don't have one, we'll help you.
- Plan for your down payment, closing costs, and a little extra for your nest egg.
- Review your credit score to ensure a smooth process.

Your budget is the foundation for a smooth journey. We'll help you get preapproved and plan smartly so you can focus on the fun parts of homebuying.



Catching Air

Step 3: Scout the Nesting Grounds

- Define your must-haves for your new home.
- We'll get you to your top homes through private showings or open houses.
- Stay informed with MLS alerts and timely updates.

The hunt is on! We'll guide you through the best neighborhoods and homes to ensure you find a space that makes your heart chirp.

Step 4: Put Your Feather Down

- We'll work with you to craft a smart, competitive offer.
- Include contingencies like inspections and appraisals.
- Submit the offer and be ready for negotiations.

Once you find the one, we'll craft an offer that gets noticed and protects your interests. We'll handle the strategy—you focus on imagining life in your new nest.



Prepare for Landing

Step 5: Tidy Up the Twigs

- Transfer earnest money to secure the property.
- Schedule a home inspection to ensure the home is in great shape.
- Finalize the appraisal and your loan approval with your lender.

This is where we roll up our sleeves. From inspections to loan approval, we'll make sure every detail is on track so you can glide through the process.

Step 6: Land in Your New Roost

- Complete a final walkthrough to ensure everything is as expected.
- Sign the closing documents and transfer funds.
- Get your keys and celebrate your new nest!

The finish line is in sight! We'll guide you through every step to make sure you land your dream home without a hitch.



Step 7: Make the Nest Your Own

- Change locks and set up utilities.
- Decorate and personalize your space.
- We'll stay connected for post-sale support and tips.

The journey doesn't end here. We're still by your side as you settle in, and we'll make sure your new nest feels like home.



Want to Buy?

Tell us about your Nest and we'll handle the rest!



<u>nestutah.com</u>

